

So you want to sell your boat



You can advertise, deal with all the enquiries and negotiate and administer the sale yourself, or you can employ the services of a boat broker. Initially the first option may seem the cheapest because the broker will charge a commission. However, you will still have to pay for some sort of advertising and are unlikely to get the passing trade or interest a broker will so the sale may well drag on. Most sellers choose to use a broker for both their expertise and additional services they can offer potential purchasers, and of course to remove the day to day responsibility and time consuming aspect of answering enquiries and administering the sale.

Why Choose ABC

ABC Leisure Group has been building and operating a hire fleet and providing full marina services to canal users for over 35 years, with a thorough experience of everything to do with narrowboats and boating holidays. As narrowboat brokers, ABC Leisure Group can offer you 9 marinas and the help of our experienced, trained staff through which to sell your boat. ABC Leisure Group's brokerage sold £1.9 million worth of boats in 2009 completing the sale on at least 1 boat per week, every week!

Here are some more reasons to choose ABC Leisure Group to sell your boat for you:

- We offer competitive commission rates (see our Brokerage Listing Agreement included in this pack)
- 3 Months' free mooring while on our brokerage (terms & conditions apply) – most private boats, if correctly priced, will sell within this time
- Your boat promoted in our large display adverts in the Waterways Press (Canal Boat & Waterways World)
- Your boat promoted as part of our weekly email campaigns to registered purchasers
- Your boat promoted on our own website and other websites
- Your boat promoted at all of our marinas around the country
- Your boat's own colour literature produced with boat layout
- Your boat promoted at trade exhibitions and festivals
- We operate a banking client account for your peace of mind
- Dry docking facilities for ease of survey when required
- Full engineering facilities for any work that may be required
- Friendly expert advice.

Our main brokerage marina sites are:

Alvechurch Marina, Worcestershire, B48 7SQ. Tel: 0121 445 1133
Anderton Marina, Cheshire, CW9 6AJ. Tel: 01606 79642
Blackwater Meadow Marina, Shropshire, SY12 9DD. Tel: 01691 624391
Gayton Marina, Northamptonshire, NN7 3ER. Tel: 01604 858685
Hilpertton Marina, Wiltshire, BA14 8RS. Tel: 01225 765243

www.boatsales-uk.com

email: info@boatsales-uk.com

tel: 0330 3330593 (local rate)



What to do next



- Contact the Marina where you would like to moor your boat for sale

Alvechurch	abclg@alvechurchmarina.com	0121 445 1133
Anderton	abclg@andertonmarina.com	01606 79642
Blackwater	abclg@blackwatermeadow.com	01691 624391
Gayton	abclg@gaytonmarina.com	01604 858685
Goytre	abclg@goytrewharf.com	01873 880516
Hilperton	abclg@hilpertonmarina.com	01225 765243
Wrenbury	abclg@wrenburymill.com	01270 780544
Whitchurch	abclg@whitchurchmarina.com	01948 662012
Worcester	abclg@worcestermarina.com	01905 734160

Alternatively, contact us directly at info@boatsales-uk.com or ring on 0330 333 0590 (local rate)

- The Marina will discuss the brokerage process with you and take you through the paperwork involved
 - you will need to sign our brokerage agreement and agree to our terms and conditions
 - you will need to provide copies of invoices or a bill of sale to prove your ownership of your boat, and insurance details, boat safety certificate and declaration of conformity if relevant.
 - you will need to complete our boat information sheets and provide a boat layout drawing to enable us to draw up your personalised sales details
- A suitable price for the boat will be agreed with the Marina
- The Marina will discuss with you options to make your boat more saleable, for example, cleaning the exterior or work to tidy up the boat
- Any outstanding finance on your boat will need to be declared and settled before any sale can be completed
- We have a dedicated 'Client Bank Account' so that all customers' monies are kept separately from the Company's funds.

To assist you all the necessary paperwork is included in this pack for you to complete and is also available on our website www.boatsales-uk.com. Just follow the 'downloads' link.

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